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**Vendor:** Cisco

**Exam Code:** 700-101

**Exam Name:** Business Edition 6000 for Sales Engineers  
(BE6KSE)

**Version:** DEMO

**QUESTION 1**

Which three add-on application value bundles are available to customers placing new orders for Cisco Business Edition 6000? (Choose three.)

- A. Cisco Contact Center Enhanced bundle
- B. Cisco Emergency Responder bundle
- C. Cisco Unified Communications Manager IM and Presence bundle
- D. Cisco WebEx Meetings bundle
- E. Cisco Telepresence Video Communication Server bundle IE
- F. Cisco Prime Infrastructure bundle

**Answer:** ADE

**QUESTION 2**

Which application adds advanced video conferencing capabilities to Cisco Business Edition 6000?

- A. Cisco VCS
- B. Cisco Unified Communications Manager
- C. Cisco Unified Communications Manager IM and Presence
- D. Cisco Unity Connection

**Answer:** A

**QUESTION 3**

Cisco Unified Communications Manager supports native call queuing. Native call queuing is a subset of functionalities of which other full-featured unified communications application?

- A. Cisco Unified Contact Center Express
- B. Cisco Emergency Responder
- C. Cisco Unity Connection
- D. Cisco Unified Attendant Console
- E. Cisco TelePresence Video Communication Server

**Answer:** A

**Explanation:**

[http://docwiki.cisco.com/wiki/Cisco\\_Business\\_Edition\\_6000](http://docwiki.cisco.com/wiki/Cisco_Business_Edition_6000) (See the table, last row)

**QUESTION 4**

In which layer of Cisco Unified Communications system architecture do voice and video endpoints reside?

- A. Applications and services
- B. Call control
- C. Call routing
- D. Networking
- E. Operations and serviceability

**Answer:** B

**Explanation:**

[http://www.cisco.com/en/US/docs/voice\\_ip\\_comm/uc\\_system/UC6.0.1/system\\_description/SDIP\\_C.html](http://www.cisco.com/en/US/docs/voice_ip_comm/uc_system/UC6.0.1/system_description/SDIP_C.html) (See table A-1)

**QUESTION 5**

How many users and endpoints are supported with Cisco Unified Communications Manager on Cisco Business Edition 6000?

- A. 1200 users and 1000 endpoints
- B. 1000 users and 800 endpoints
- C. 1000 users and 1200 endpoints
- D. 100 users and 100 endpoints

**Answer:** C

**Explanation:**

[http://www.cisco.com/en/US/prod/collateral/voicesw/ps6788/vcallcon/ps11369/data\\_sheet\\_c78-638921.html](http://www.cisco.com/en/US/prod/collateral/voicesw/ps6788/vcallcon/ps11369/data_sheet_c78-638921.html) (see table 1)

**QUESTION 6**

Cisco Business Edition 6000 efficiently supports BYOD deployments. Which three top-of-mind business imperatives are related to BYOD? (Choose three.)

- A. work anywhere
- B. content and device explosion
- C. device flexibility
- D. cloud services
- E. complex deployments
- F. trust at a distance
- G. dispersed workforce

**Answer:** ACF

**QUESTION 7**

Which Cisco Unified Communications application is designed to provide enhanced customer care capabilities with Cisco Business Edition 6000?

- A. Cisco Unified Communications Manager
- B. Cisco Unified Presence
- C. Cisco Unified Contact Center Express
- D. Cisco Unity Connection
- E. Cisco Unified Attendant Console

**Answer:** C

**Explanation:**

[http://www.cisco.com/en/US/prod/collateral/voicesw/ps6788/vcallcon/ps11369/data\\_sheet\\_c78-638921.html](http://www.cisco.com/en/US/prod/collateral/voicesw/ps6788/vcallcon/ps11369/data_sheet_c78-638921.html)

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<a href="#"><u>200-120</u></a>	<a href="#"><u>640-802</u></a>	<a href="#"><u>220-802</u></a>	<a href="#"><u>N10-005</u></a>	<a href="#"><u>1Z0-052</u></a>	<a href="#"><u>VCP510</u></a>	<a href="#"><u>C2180-319</u></a>
<a href="#"><u>300-206</u></a>	<a href="#"><u>640-816</u></a>	<a href="#"><u>BR0-002</u></a>	<a href="#"><u>SG0-001</u></a>	<a href="#"><u>1Z0-053</u></a>	<a href="#"><u>VCP550</u></a>	<a href="#"><u>C4030-670</u></a>
<a href="#"><u>300-207</u></a>	<a href="#"><u>640-822</u></a>	<a href="#"><u>CAS-001</u></a>	<a href="#"><u>SG1-001</u></a>	<a href="#"><u>1Z0-060</u></a>	<a href="#"><u>VCAC510</u></a>	<a href="#"><u>C4040-221</u></a>
<a href="#"><u>300-208</u></a>	<a href="#"><u>640-864</u></a>	<a href="#"><u>CLO-001</u></a>	<a href="#"><u>SK0-002</u></a>	<a href="#"><u>1Z0-474</u></a>	<a href="#"><u>VCP5-DCV</u></a>	<a href="#"><u>RedHat</u></a>
<a href="#"><u>350-018</u></a>	<a href="#"><u>642-467</u></a>	<a href="#"><u>ISS-001</u></a>	<a href="#"><u>SK0-003</u></a>	<a href="#"><u>1Z0-482</u></a>	<a href="#"><u>VCP510PSE</u></a>	<a href="#"><u>EX200</u></a>
<a href="#"><u>352-001</u></a>	<a href="#"><u>642-813</u></a>	<a href="#"><u>JK0-010</u></a>	<a href="#"><u>SY0-101</u></a>	<a href="#"><u>1Z0-485</u></a>		<a href="#"><u>EX300</u></a>
<a href="#"><u>400-101</u></a>	<a href="#"><u>642-902</u></a>	<a href="#"><u>JK0-801</u></a>	<a href="#"><u>SY0-301</u></a>	<a href="#"><u>1Z0-580</u></a>		
<a href="#"><u>640-461</u></a>	<a href="#"><u>700-302</u></a>			<a href="#"><u>1Z0-820</u></a>		

