Microsoft

Exam MB2-707

Microsoft Dynamics CRM Customization and Configuration

Version: 7.0

[Total Questions: 90]

Question No : 1

You need to create and save a business rule.

Which component is required?

A. formula
B. property
C. description
D. action

Answer: D

Question No : 2

You create a personal dashboard and want to make it available to a group of other Microsoft Dynamics CRM users.

What are two possible ways to achieve this goal? Each correct answer presents a complete solution. Choose two.

A. Share the dashboard with each of the users.
B. Give the users a common security role, and grant the security role permission to the dashboard.
C. Add the dashboard to a solution, and import it as a system dashboard.
D. Save a copy of the dashboard, and assign the dashboard to a team that contains the users.

Answer: A,D
Explanation: Ref:https://www.packtpub.com/sites/default/files/4408EN-Chapter-4-Sharing-and-Assigning-Dashboards.pdf

Question No : 3

Your sales team notifies you that the Account form has unnecessary fields.

You want the Account form to display the Account contact information only.

What are two possible ways to achieve this goal? Each correct answer presents a complete solution. Choose two.

A. Create a new Account form by using Save As and by modifying the new Account form.
B. Modify the existing Account form.
C. Create a new Account system entity, and modify the form of this new entity.
D. Create a new Account connection role, and modify the form of this new connection role.

Answer: A,B

Explanation: Ref:https://technet.microsoft.com/en-us/library/dn531185.aspx

Question No : 4

Users at your company do not need the No Orders in Last 6 Months option in the public view accounts. You need to remove this view from the list of views.

What should you do?

A. Deactivate the view from system settings.
B. Delete the view from the customizations area.
C. Deactivate the view from the customizations area.
D. Delete the view from system settings.

Answer: C

Explanation: Ref:https://technet.microsoft.com/en-us/library/dn509578.aspx#BKMK_TypesOfViews

Question No : 5

In Microsoft Dynamics CRM, you create a custom Event entity tor storing events and a custom Event Type entity for storing possible Event Types for events.

You want to store one or more of these Event Types in an Event.

What should you create?

A. a native N:N relationship between Event and Event Type
B. a Lookup attribute in the Event entity
C. a Multiple Lines of Text attribute in the Event entity
D. an Option Set attribute in the Event entity

Answer: B

Question No : 6

You import a managed solution that modifies the account entity. You then import an unmanaged solution that also modifies the account entity.

What is true about this scenario?

A. The modifications from the unmanaged solution will overwrite the modifications from the managed solution.
B. The modifications from both the managed solution and the unmanaged solution will be merged together.
C. The modifications from the unmanaged solution will not appear,
D. The modifications from the managed solution will not appear.

Answer: A

Explanation: Ref:https://msdn.microsoft.com/en-gb/library/gg334576.aspx#BKMK_UnmanagedandManagedSolutions

Question No : 7

You are customizing Microsoft Dynamics CRM.

What should you do before you delete a custom entity?

A. Delete the shares for records of this entity.
B. Check whether the entity has any component dependencies.
C. Remove the entity ownership.
D. Remove the entity from any security role.

Answer: B

Question No : 8

You create several additional attributes in Microsoft Dynamics CRM.

Which two field requirement levels can be set? Each correct answer presents a complete solution. Choose two.

A. Business Required
B. System Recommended
C. System Required
D. Business Recommended

Answer: A,D

Question No : 9

Your customer needs a customization of Microsoft Dynamics CRM to include a venue.

The venue must meet the following requirements:

- Contain only basic information
- Show a relationship with accounts that represent sponsors
- Show multiple relationships to contacts who are performers
- Show an aggregate of the number of attendees

What should you do?

A. Create a new venue view.
B. Create a new venue entity.
C. Create a new venue connection role.

D. Rename the contact entity to venue.

Answer: C

Explanation: Ref:https://msdn.microsoft.com/en-us/library/gg328007.aspx

Question No : 10

You need a component that can combine form controls together with the possibility to expand and collapse them.

Which component should you choose?

A. sub-grid
B. section
C. Quick View form
D. tab

Answer: D

Question No : 11

An organization acquires your company.

You need to change the root business unit in Microsoft Dynamics CRM.

What should you do?

A. Rename the root business unit with the new company name.
B. Create a new business unit and reassign it as the root business unit.
C. Rename the organization in the System Settings.
D. Create a new business unit and re-parent the original root business unit

Answer: A

Question No : 12

In Microsoft Dynamics CRM, you create an association membership tracking solution.

You need the ability to:

- Have multiple contacts related to each association and each contact to be related to many associations,
- Capture the date that the member joined each association, as well as the member's ID number,
- Import all association members, and
- Run an on-create workflow that updates the owner of the contact record based on the country in which the member resides.

Which type of many-to-many relationship should you use?

A. Native many-to-many relationship
B. Connections and connection roles
C. Manual many-to-many relationship
D. Sub-contacts

Answer: C

Explanation:

Ref:http://www.magnetismsolutions.co.nz/blog/roshanmehta/2011/06/20/Relationships_in_Dynamics_CRM_2011.aspx

Question No : 13

You are creating a custom event entity to track trade shows. You want to associate multiple accounts with multiple events, and you want to store additional field values about the account's involvement in the event, such as number of attendees from the account.

How should you configure this relationship in Microsoft Dynamics CRM?

A. Create a native N:N relationship between account and event Add the additional fields to the account entity.

B. Create a manual N:N relationship between account and event. Add the additional fields to the relationship entity.
C. Create a 1;N relationship between event and account Add the additional fields to the event entity.
D. Create a native N:N relationship between account and event Add the additional fields to the event entity.

Answer: B

Question No : 14

You are a customer service manager. You create a personal dashboard that contains one system chart and two personal views.

You need to make this dashboard available to the rest of the organization.

What should you do?

A. Assign a security role to your dashboard, and then assign the security role to the rest of the users or teams in the organization.
B. Convert the personal dashboard to a system dashboard, and then publish it.
C. Share your personal dashboard and the two personal views with the rest of the users or teams in the organization.
D. Add your personal dashboard to a Solution and export it Re-import it as a system dashboard.

Answer: C

Question No : 15

You are adding a Personal Identification Number field to the contact entity.

Users should be able to add data to this field when a contact record is created but should not be able to read or modify it after the contact is created.

Which two actions should you perform? Each correct answer presents part of the solution. Choose two.

A. Enable field security on the Personal Identification Number field customization.
B. In the users' Security Role, grant an Organization level Create permission for the Contact entity.
C. In the field security profile for the users, set the Personal Identification Number Create permission to Yes, the Update permission to Yes, and the Read permission to No.
D. In the field security profile for the users, set the Personal Identification Number Create field permission to Yes, the Update permission to No, and the Read permission to No.

Answer: A,D

Question No : 16

You are configuring a sales process in Microsoft Dynamics CRM.

The sales process needs to have an additional stage if the probability field value is greater than 50%.

Which three actions should you perform? Each correct answer presents part of the solution. Choose three.

A. Add a branch rule to define the condition that should display the high probability stage.
B. Add a stage to the branch for the high probability opportunity condition.
C. Create a business process flow for your sales process.
D. Create a business rule to conditionally switch between business process flows if the probability is greater than 50%.
E. Create a second business process flow for the high probability opportunities.

Answer: A,B,C

Question No : 17

You create two Quick Create forms named Form1 and Form 2 for a new custom entity and then publish your changes. Form1 will be used in production, and Form2 is a backup.

You go to the top navigation bar to test the Quick Create form, but Form1 is not available.

What should you do?

A. Change the form order for the Quick Create form set.
B. Activate the Quick Create forms.
C. Enable the Allow quick create property in the custom entity definition.
D. Increase the max width, in pixels, in form properties for the Quick Create forms.

Answer: C

Explanation: Ref:https://technet.microsoft.com/en-us/library/dn531126.aspx

Question No : 18

You are customizing Microsoft Dynamics CRM. You modify a sub-grid on the Account form to display field changes to a view from the Contact entity.

You publish the changes to the Account entity and then add all of the necessary components to a solution. You export the solution from the development environment, import it into the production environment and publish all changes.

Users report that they cannot see the changes made to the sub-grid view on the Account form.

Which two actions would have prevented this problem? Each correct answer presents a complete solution. Choose two.

A. Creating the new solution as a managed solution before exporting from the development environment
B. Publishing all components before exporting the solution from the development environment
C. Publishing the contact entity before exporting the new solution from the development environment
D. Scheduling the import and publishing of the solution in production to prevent it from disrupting normal system operation

Answer: B,C

Question No : 19

You create a new solution for your company in Microsoft Dynamics CRM.

At which three levels can you configure auditing? Each correct answer presents a complete solution. Choose three

A. User
B. Attribute
C. Business unit
D. Entity
E. Organization

Answer: B,D,E

Question No : 20

You need to convert a personal chart to a system chart in Microsoft Dynamics CRM?

What should you do?

A. Export the chart from the chart pane, and import it into the entity customization chart area.
B. Create a solution that includes the personal chart and import the solution to create the system chart.
C. Go to the entity customization, and recreate the chart as a system chart.
D. Share the chart with all other Dynamics CRM users to convert it to a system chart.

Answer: A

Explanation:

Ref:https://community.dynamics.com/crm/b/magnetismsolutionscrmblog/archive/2012/11/01/converting-a-personal-chart-into-a-system-chart

Question No : 21

You are a Microsoft Dynamics CRM consultant for a small business.

Your client asks you to create a custom entity named Event Type. This entity needs to support business process flows, notes, document management and offline capability for Dynamics CRM for Outlook.

Which two custom entity options in you solution cannot be disabled after they are enabled? Each correct answer presents a complete solution. Choose two.

A. Offline capability for Dynamics CRM for Outlook
B. Document management
C. Notes
D. Business process flows

Answer: C,D

Question No : 22

You create a connection from Account1 to Account2 and select Referred To as the role.

You want the connection from Account2 to say Referred From. What should you do?

A. Modify the Connection Role for Referred To so that it can only be between the record type of Account.
B. Create workflow that will create a matching Connection with the Role of Referred From whenever a new Referred To connection is created.
C. Modify the Connection Role for Referred To, and add a new matching connection role named Referred From that also applies to the Account.
D. Create a dialog that the user must run to create the Connection, which prompts the user to enter both sides of the connection role.

Answer: C

Question No : 23

You are creating a custom entity.

Which two Primary Field properties can be changed when the entity is created? Each correct answer presents a complete solution. Choose two,

A. Maximum Length
B. Schema Prefix
C. Field Requirement
D. Data Type

Answer: A,C

Question No : 24

You create a new custom entity named Project. It has a lookup to Account.

You create a field that maps from the City field on the Account to the Location field on the Project.

What should a user do to apply the mapping?

A. Create a new Account. From the Account create the new project.
B. Look up an existing Account. From the Account record, add an existing project
C. Create a new Project. Using the Account lookup, select an existing Account.
D. Create a new Project. Using the Account lookup, create a new Account.

Answer: A
Explanation: Ref:https://technet.microsoft.com/en-us/library/dn531171.aspx

Question No : 25

You customize the default Account form so that it has eight tabs and 120 fields. You use the device-native applications developed by Microsoft to deploy Microsoft Dynamics CRM clients on Android and iPad devices for remote employees.

Some of your remote employees require information from fields under the last tab.

You need to provide these fields to your remote employees.

What are two possible ways to achieve this goal? Each correct answer presents a complete solution. Choose two.

A. Restructure fields on the default Main form by moving the required fields to one of the first five tabs and within the first 75 fields.
B. Edit the existing Mobile form, and place all of the required fields on it. Then assign the remote employees and the existing Mobile form to a specific security role after removing all other Mobile form and security role combinations.
C. Create a new Mobile form and customize it so that all of the required fields appear within the first five tabs and first 75 fields.
D. Assign remote employees to a new security role, and create a new Main form for this security role with the required fields only. Then remove all form and security role combinations that allow remote employees access to other forms.

Answer: A,D

Explanation: Ref:https://technet.microsoft.com/en-us/library/dn531128.aspx#BKMK_PhonesThingsToKnow

Question No : 26

A System View's email address is truncated. You need to resolve this issue by editing the view.

What should you do?

A. Select Configure Columns. In the columns list change Increase the Width of the Email Address field.
B. Remove the Email Address field. Use Add Columns to add the column back to the view. Enter the column width at the prompt,
C. Select the Email Address field. Click and drag the right edge of the column to resize it to the desired width.
D. Select the Email Address field. Click Change Properties, and select a new width for the column.

Answer: D

Explanation: Ref:https://technet.microsoft.com/en-us/library/dn509578.aspx#BKMK_ChangeColumnWidth

Question No : 27

You need to create a custom calculated numeric field that has five digits after the decimal point.

Which field type should you use?

A. Decimal number
B. Floating point number
C. Whole number
D. Currency

Answer: A

Explanation: Ref:https://technet.microsoft.com/en-us/library/dn832103.aspx
https://technet.microsoft.com/en-us/library/dn531187.aspx#BKMK_UsingTheRightTypeOfNumber

Question No : 28

You are an independent software vendor.

You want the custom entities and custom attributes distributed by your solution to have the prefix "contoso_".

What should you do?

A. Create new entities and attributes, and define the prefix as "contoso_".
B. Create a new publisher, and define the publisher's prefix as "contoso".
C. Create a new solution, and define the solution's prefix as "contoso_".
D. Open the System Settings, and change the prefix of the organization to "contoso_".

Answer: B

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