



# Microsoft

## Exam MB5-705

**Managing Microsoft Dynamics Implementations**

Version: 9.0

[ Total Questions: 76 ]

### Question No : 1

Which document is generated as a result of the functional requirements document (FRD)?

- A. solution design document (SDD)
- B. Fit Gap Analysis worksheet
- C. functional design document (FDD)
- D. technical design document (TDD)

**Answer:** B

**Explanation:** References:

<http://dynamicsblog.wordpress.com/2008/10/30/whats-new-in-sure-step-functional-requirements-document/>

[http://download.microsoft.com/download/3/a/c/3ac11404-03a8-4d55-9b90-f789286a4f34/Fit\\_Gap\\_Datasheet.pdf](http://download.microsoft.com/download/3/a/c/3ac11404-03a8-4d55-9b90-f789286a4f34/Fit_Gap_Datasheet.pdf)

<http://vjeko.com/blog/fit-gap-and-solution-blueprint-estimates>

### Question No : 2

Which document should you use to manage project deliverables?

- A. project scope statement
- B. project objectives
- C. technical requirements
- D. functional requirements

**Answer:** A

### Question No : 3

Which activity is associated with planning communication management?

- A. assigning the project team
- B. conducting team meetings
- C. developing the project schedule
- D. conducting the kickoff meeting

**Answer: D**

**Question No : 4**

Which two basic support tools do you have at your disposal to support quality control for high-quality requirements or complex project environments? (Each correct answer presents part of the solution. Choose two.)

- A. flow charts
- B. cause and effect diagrams
- C. plan-do-check-act cycles
- D. tollgate reviews
- E. conditions of satisfaction (COS)

**Answer: A,E**

**Explanation:** A: Microsoft Dynamics Sure Step also many process flow diagrams that visually illustrate each phase in the implementation process.

E: Sure Step has specific examples regarding Conditions of Satisfaction, which of course will need to be adapted to individual projects.

Reference:

<http://download.microsoft.com/download/D/B/F/DBF707F1-0C4A-4BA7-9E86-FBF9E05CB70D/MicrosoftDynamicsResourcesforFaculty.pdf>

**Question No : 5**

As a project manager, you need to ascertain which human resources are involved in the project and Fit Gap documents on the Decision Accelerators.

Which two Microsoft Dynamics Sure Step Methodology tree nodes provide this information for the implementation project? (Each correct answer presents part of the solution. Choose two.)

- A. Solution Envisioning
- B. Resources
- C. Roles
- D. Deliverables

## E. Preferences

**Answer:** B,C

**Explanation:** References:

[http://download.microsoft.com/download/3/a/c/3ac11404-03a8-4d55-9b90-f789286a4f34/Fit\\_Gap\\_Datasheet.pdf](http://download.microsoft.com/download/3/a/c/3ac11404-03a8-4d55-9b90-f789286a4f34/Fit_Gap_Datasheet.pdf)

<http://vjeko.com/blog/fit-gap-and-solution-blueprint-estimates>

<http://blogs.msdn.com/b/mvpawardprogram/archive/2012/08/27/microsoft-dynamics-sure-step-methodology-revisited.aspx>

<http://technet.microsoft.com/en-us/library/aa496439.aspx>

## Question No : 6

Which two activities are included in the Fit Gap and Solution Blueprint process flow? (Each correct answer presents part of the solution. Choose two.)

- A. Generate an implementation plan report.
- B. Lead requirements workshops with product demos.
- C. Conduct a project kickoff meeting.
- D. Configure a subset of business requirements.

**Answer:** A,D

**Explanation:** A: Fit Gap

Your business requirements will be analyzed by using a Fit Gap worksheet, which shows clearly how well your Microsoft Dynamics solution matches your business needs and your existing structures and systems. You will know how Microsoft Dynamics AX or Microsoft Dynamics CRM can be adapted to fulfill your technical and functional requirements. At the end of the Fit Gap process, our consultants will work closely with your business and IT team members to validate the findings and help determine the next steps in implementation.

D: Solution Blueprint

Based on the Fit Gap findings, our consultants will prepare the Solution Blueprint, a comprehensive report on the conceptual and physical design of your solution. The report will provide clear guidance on how to meet your needs for systems integration, user interfaces, display graphics, and all the other factors that drive business performance. Finally, our consultants will present their findings and conclusions in person to key stakeholders at your enterprise and answer any questions that may arise. In sum, Fit Gap

and Solution Blueprint will provide you with an analysis of how to customize and deploy your Microsoft Dynamics solution. In addition, the report will provide useful input for the next steps toward implementation.

References:

[http://download.microsoft.com/download/3/a/c/3ac11404-03a8-4d55-9b90-f789286a4f34/Fit\\_Gap\\_Datasheet.pdf](http://download.microsoft.com/download/3/a/c/3ac11404-03a8-4d55-9b90-f789286a4f34/Fit_Gap_Datasheet.pdf)

<http://vjeko.com/blog/fit-gap-and-solution-blueprint-estimates>

### Question No : 7

You are delivering a project by using the waterfall delivery method.

You approve the project charter and project plan.

Which three actions should you do next? (Each correct answer presents part of the solution. Choose three.)

- A. Document the configuration of the overall Microsoft Dynamics solution.
- B. Create the deployment plan.
- C. Perform and document the Fit Gap Analysis.
- D. Complete the design specifications.
- E. Develop future state business process models.
- F. Conduct the Executive and Project Team kickoff meetings.

**Answer: C,E,F**

**Explanation:**



Standard, Agile, Rapid and Upgrade	Enterprise – Additional
<ul style="list-style-type: none"><li>• Finalization and approval of the project charter.</li><li>• Finalization and approval of the project plan.</li><li>• Execution of the project Kickoff meeting.</li><li>• Documentation and approval of functional requirements.</li><li>• Execution and documentation of Fit Gap Analysis.</li></ul>	<ul style="list-style-type: none"><li>• Execution of executive kick off meetings</li><li>• Development of the organization change management strategy, communications strategy and training strategy</li><li>• Documentation and approval of functional and non-functional requirements</li><li>• Development of the future state business process models</li><li>• Definition of the master data taxonomy and management process</li><li>• Assessment of the architecture and infrastructure</li></ul>

References:

[http://download.microsoft.com/download/3/a/c/3ac11404-03a8-4d55-9b90-f789286a4f34/Fit\\_Gap\\_Datasheet.pdf](http://download.microsoft.com/download/3/a/c/3ac11404-03a8-4d55-9b90-f789286a4f34/Fit_Gap_Datasheet.pdf)  
<http://vjeko.com/blog/fit-gap-and-solution-blueprint-estimates>

**Question No : 8**

What is an objective of diagnostic preparation?

- A. to lead an internal kickoff meeting
- B. to gain a preliminary understanding of the customer's needs
- C. to plan the running of diagnostic accelerators
- D. to prepare high-level project documents

**Answer: B**

**Explanation:** <http://technet.microsoft.com/en-us/library/aa496439.aspx>

**Question No : 9**

You need to create a proposal for the final licensing and services agreement.

Which two roles should be involved in creation of the proposal? (Each correct answer presents part of the solution. Choose two.)

- A. account manager
- B. project manager
- C. sales representative
- D. engagement manager

**Answer: B,D**

**Explanation:** B: Project Manager: The project manager is what the name suggests:the project manager. He or she keeps the project running, allocates resources, maintains the project plan, work break down structure and is the contact person for the Customers project manager. The Project manager has a representative function and coordinates meetings

with several team members

**D: Engagement Manager:** The Engagement Manager participates only in the starting phase of a project. He is responsible to transfer a sales project into an implementation project.

\* Final Licensing and Services Agreement is an activity that you execute across many phases of the project. The purpose of the activity in the Diagnostic phase is to document the overall scope of the implementation and gain the agreement of the customer. This activity produces two key deliverables:

- ✍ The Statement of Work (SOW), which details the scope of the implementation.
- ✍ The Budgetary Estimate Proposal, which provides details of the cost components.

The key benefits gained by performing this activity are:

- ✍ A presentation and walk through of the SOW and Budgetary Estimate Proposal.
- ✍ The opportunity for the customer to review and provide feedback on the SOW and Budgetary Estimate Proposal before acceptance.

<http://technet.microsoft.com/en-us/aa699451.aspx>

## Question No : 10

Which project types does the Microsoft Dynamics Sure Step Model use?

- A. waterfall, iterative
- B. diagnostic, analysis, design, development, deployment, and operation
- C. standard, rapid, enterprise, agile, and upgrade
- D. diagnostic, development, and operational

**Answer: C**

**Explanation:**

The standard set of templates available using Microsoft Dynamics Sure Step Model is standard, rapid, enterprise and agile.

Reference:

<http://www.ignify.com/ERP-Implementation-Methodology.asp>

[http://www.tud.ttu.ee/material/enn/IDU0010/Loeng3Sure\\_Step/80199A\\_ENUS\\_ERP/80199A\\_ENUS\\_ERP/80199\\_ENUS\\_ERP\\_01.pdf](http://www.tud.ttu.ee/material/enn/IDU0010/Loeng3Sure_Step/80199A_ENUS_ERP/80199A_ENUS_ERP/80199_ENUS_ERP_01.pdf)(page 5)

### Question No : 11

Which document is used in the Microsoft Dynamics Sure Step Methodology to document project risks?

- A. risk category
- B. risk register
- C. risk response strategies
- D. risk analysis

**Answer: B**

### Question No : 12

What is the maximum time allocated to a developer task within a sprint cycle?

- A. 8 hours
- B. 16 hours
- C. 1 day
- D. 30 days

**Answer: B**

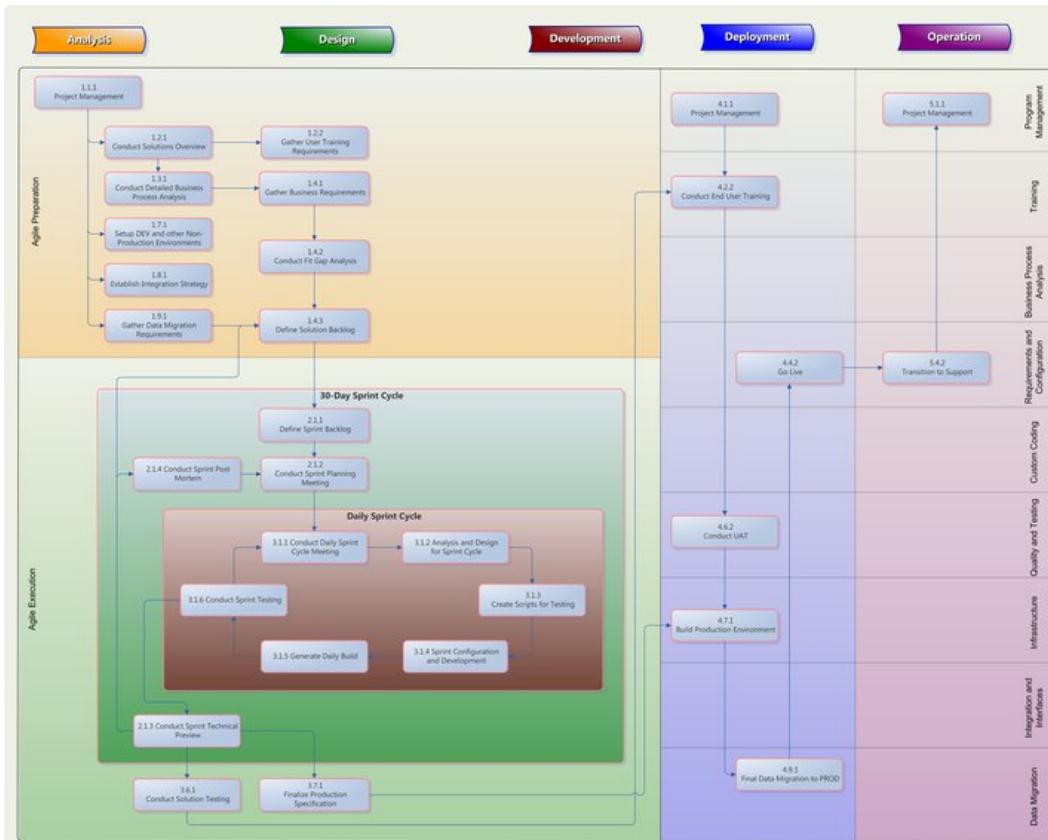
**Explanation:** [http://blogs.msdn.com/b/visualstudioalm/archive/2014/03/03/sample-chapter-scrum-agile-practices-and-visual-studio-from-the-book-adopting-agile-software-practices-from-backlog-to-continuous-feedback-edition-3.aspx#\\_top](http://blogs.msdn.com/b/visualstudioalm/archive/2014/03/03/sample-chapter-scrum-agile-practices-and-visual-studio-from-the-book-adopting-agile-software-practices-from-backlog-to-continuous-feedback-edition-3.aspx#_top)

The development phase in agile execution operates according to a Scrum development model. The life cycle is divided to 30-days sprint cycles and daily sprint cycle contains analysis, design, coding implementation and end up with solution test, and finalizing product specification.

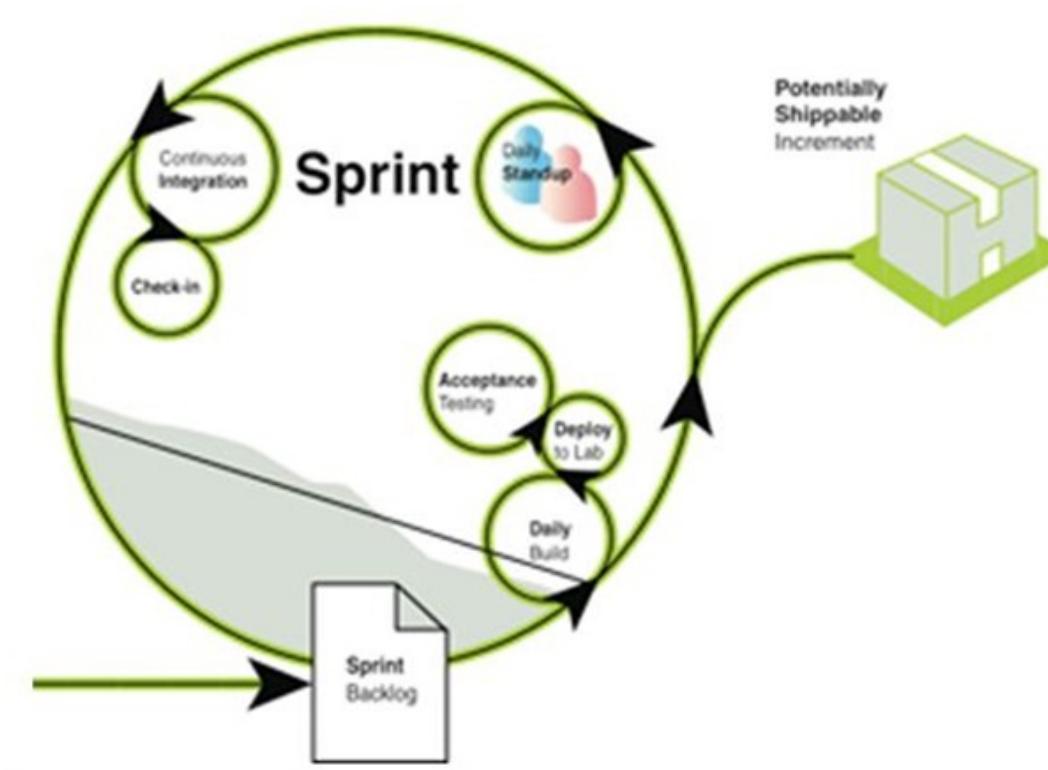
Here is how it goes;

- ✍ Solution Backlog: where the solution feature list is listed
- ✍ Release Backlog: where identify and prioritize set of features to be developed during 30 day sprint, and identify each feature time estimation (story point),
- ✍ Sprint Backlog: is the breakdown of release backlog according to feature priority and estimation it could be 3-days to one month (daily sprint)
- ✍ User story: where describe feature business function, users (roles), and test script (less documentation)

- ✍ Defect Backlog: where identify and reporting system bugs
- ✍ Standup daily meeting: what we did (status), and what we have today



[http://social.technet.microsoft.com/wiki/cfs-filesystemfile.ashx/\\_\\_key/communityserver-wikis-components-files/00-00-00-00-05/3022.Sure-Step-Agile-Implementation.jpg](http://social.technet.microsoft.com/wiki/cfs-filesystemfile.ashx/__key/communityserver-wikis-components-files/00-00-00-00-05/3022.Sure-Step-Agile-Implementation.jpg)



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<http://social.technet.microsoft.com/wiki/contents/articles/5768.microsoft-dynamics-sure-step-agile-implementation.aspx>

### Question No : 13

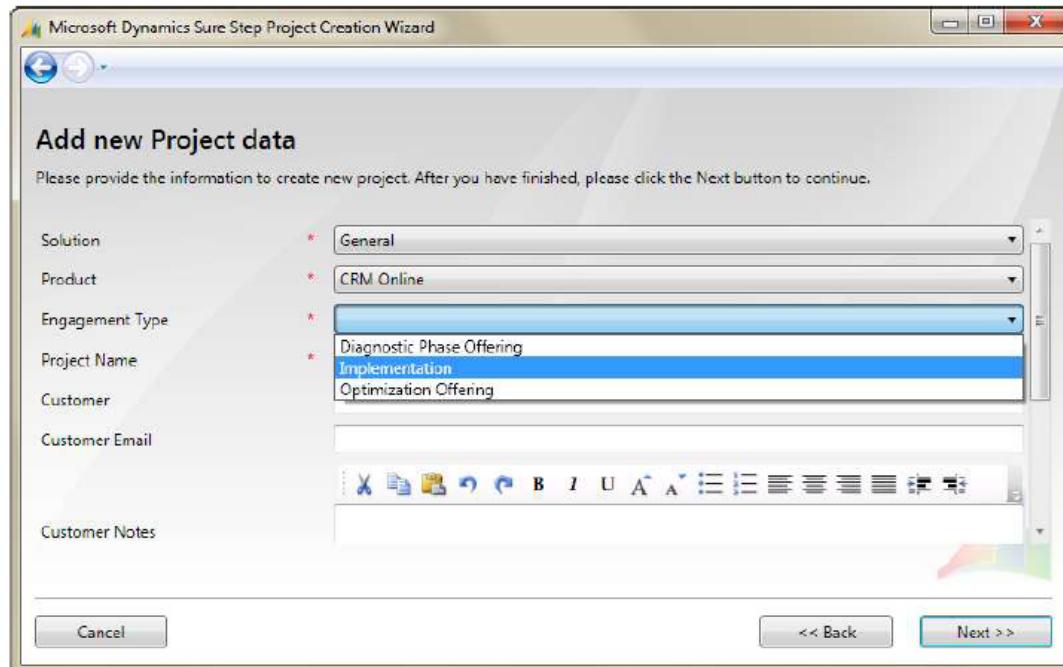
You need to create a project by using the Sure Step Project Creation Wizard.

Which two properties must you identify in order to proceed? (Each correct answer presents part of the solution. Choose two.)

- A. engagement type
- B. product
- C. project implementation phase
- D. product version

#### Answer: A,B

**Explanation:** 1. In the Microsoft Dynamics Sure Step main window, click the Projects tab.  
2. Click Project List, and then click Create New Project.  
3. On the Sure Step Project Creation Wizard welcome page, click Next.



4. On the “Add new project data” window, choose a Solution, Product, and Engagement Type. Type your project name and optionally fill in the rest of the fields. Click Next to continue.

Etc.

<http://blogs.msdn.com/b/ukax/archive/2012/01/10/sure-step-online-project-wizard.aspx>

### **Question No : 14**

You are a project manager for a technology consulting company.

Your team is finalizing a commercial engagement proposal for presentation and sign-off.

In conjunction with the engagement manager, you need to provide details for the proposal.

Which two details should you provide? (Each correct answer presents part of the solution. Choose two.)

- A. functional details
- B. project scope details
- C. technical details
- D. the licensing and service contract agreements
- E. the statement of work

**Answer: D,E**

**Explanation:** <http://technet.microsoft.com/en-us/aa699451.aspx>

### **Question No : 15**

You are a project manager. You use the classic triple constraint model. If one constraint is changed, what happens to the other constraints?

- A. The project's quality constraint will change.
- B. The project's expectations constraint will change.
- C. At least one of the other constraints must also change.
- D. The customer's benefits constraint will change.

**Answer: C**

Reference:<http://www.tonyadamspm.com/2012/07/quality-challenging-the-pm-triple-constraint/>

### Question No : 16

You are preparing for a go live cutover.

You need to create the go live cutover document.

Which items should you add to the document?

- A. the operational and support activities for production operations
- B. the detailed process steps to be included in the cutover
- C. the details of the production environment and disaster recovery information
- D. a high-level overview of cutover activities and those involved

### Answer: B

**Explanation:** Chapter 8 — Planning Phase: Creating the Project Plans

<http://technet.microsoft.com/en-us/library/bb497050.aspx>

### Question No : 17

You are a project manager.

You create a work breakdown structure (WBS).

What is the next step when you use the Microsoft Dynamics Sure Step Methodology resource management techniques?

- A. Plan material resources that will be needed.
- B. Plan and use the plan-do-check-act cycle.
- C. Plan and collect the project requirements.
- D. Plan and schedule stakeholder project reviews.

### Answer: A

**Explanation:** <http://technet.microsoft.com/en-us/library/hh227544.aspx>

### Question No : 18

You are a project manager. You are running a project by using the waterfall delivery method. The project is in the development phase. Which Microsoft Dynamics Sure Step Methodology supplemental documents are created to support the training?

- A. performance test documents
- B. data migration documents
- C. user test documents
- D. user guides

#### Answer: D

**Explanation:** [http://en.wikipedia.org/wiki/Waterfall\\_model](http://en.wikipedia.org/wiki/Waterfall_model)

[http://blogs.msdn.com/b/dpe\\_nigeria/archive/2012/06/13/new-tfs-template-available-quot-agile-dev-in-a-waterfall-environment-quot-govdev.aspx](http://blogs.msdn.com/b/dpe_nigeria/archive/2012/06/13/new-tfs-template-available-quot-agile-dev-in-a-waterfall-environment-quot-govdev.aspx)

### Question No : 19

You are explaining Sure Step's approach to project management to a colleague. Which definition should you use?

- A. Project management is an approach to guide the development of project scope.
- B. Project management is an approach to plan project scheduling at the beginning of the project.
- C. Project management is an approach to plan and guide project processes from start to finish.
- D. Project management is an approach to monitor and measure project progress to identify variances from the plan.

#### Answer: C

**Explanation:** <http://technet.microsoft.com/en-us/library/aa496439.aspx>

Operations Review Team Role Matrix

<http://technet.microsoft.com/en-us/library/cc526647.aspx>

Deliver Phase Overview

<http://technet.microsoft.com/en-us/library/cc543223.aspx>

envisioning phase

<http://technet.microsoft.com/en-us/library/bb497039.aspx>

### **Question No : 20**

You are a project manager, and you use Microsoft Dynamics Sure Step for implementations of Microsoft Dynamics products for your customers.

Your customer's major stakeholders identify significant changes that will increase the scope of a project.

Which two risk response strategies for the project definition update should you use? (Each correct answer presents part of the solution, Choose two.)

- A. Exploit
- B. Avoid
- C. Enhance
- D. Transfer
- E. share

**Answer: B,D**

### **Question No : 21**

What functionality does Microsoft Dynamics Sure Step provide?

- A. It provides an online toolkit of how to configure Microsoft Dynamics Solutions.
- B. It enables Microsoft Dynamics partners to better serve their customers when implementing Microsoft Dynamics products.
- C. It provides the only way to implement Microsoft Dynamics AX 2012.
- D. It provides Microsoft Dynamics customers project management strategies for the Microsoft Dynamics implementations phase of their project.

**Answer: B**

**Explanation:** “Sure Step is designed to enable the solution provider to better serve customers by helping reduce their Microsoft Dynamics total cost of ownership”

Reference:<http://community.dynamics.com/crm/b/lostinthoughtsofcrm/archive/2012/03/17/microsoft-dynamics-sure-step-2012-and-sure-step-online.aspx>

### Question No : 22

You are a project manager working with a client who has specific feature needs, moderate to complex customizations, and minimal business process mapping completed.

You need to recommend a project type for the client.

Which project type should you recommend?

- A. agile
- B. enterprise
- C. standard
- D. rapid

**Answer: A**

**Explanation:**

Agile Implementation: Uses an iterative, incremental process for developing Microsoft Dynamics Solutions. This project gives customer greater control over the final solution because customers can quickly change the direction of the solution from one sprint cycle to next. Typically used at a single site requiring specific features and moderate to complex customizations.

References:

<http://www.ignify.com/ERP-Implementation-Methodology.asp>

<http://social.technet.microsoft.com/wiki/contents/articles/5768.microsoft-dynamics-sure-step-agile-implementation.aspx>

### Question No : 23

You are responsible for using the Sure Step Project Creation Wizard to create projects that involve multiple products, Decision Accelerators, and project types.

Which constraint do you need to consider?

- A. A project can contain multiple Decision Accelerators.
- B. A project can contain multiple products.
- C. A project can be associated with multiple project types.

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