



Microsoft

Exam MB6-701

Microsoft Dynamics AX 2012 R3 Retail

Version: 8.0

[Total Questions: 90]

Question No : 1

You design two screen layouts to use at a Seattle retail store. Layout1 is the default for all workers at the store. Layout2 is given only to store managers.

You need to assign each layout.

What should you do?

- A. Assign Layout1 to Seattle Store. Assign Layout2 to Store Manager Job.
- B. Assign Layout1 to Seattle Store. Assign Layout2 to Store Manager Department.
- C. Assign Layout1 to Seattle Store. Assign Layout2 to all Store Manager Workers.
- D. Assign Layout1 to Seattle Store. Assign Layout2 to all Store Manager Positions.

Answer: C

Explanation: Ref: <http://technet.microsoft.com/EN-US/library/hh597157.aspx>

Question No : 2

You are hiring a new staff member who will use an Enterprise point of sale (ePOS) register.

You create a Job and assign the ePOS permission group to it.

You need to assign the employee to the new Job.

Which two actions should you perform? Each correct answer presents part of the solution.

- A. Assign the Job to the Address Book
- B. Assign the ePOS permission group to a Position.
- C. Assign the new Job to a position.
- D. Assign the position to a Worker.

Answer: C,D

Question No : 3

You are a system administrator for your company. You use Microsoft Dynamics AX 2012 R3.

You are configuring vendor invoices.

You need to ensure that your product number and the vendor's product number both appear on the invoice.

Which two fields should you configure on the released product details form? Each correct answer presents part of the solution.

- A. Item number
- B. Product number
- C. Global trade item number
- D. External item number

Answer: B,D

Question No : 4

You are the head buyer of a company. You use Microsoft Dynamics AX 2012 R3.

You supervise four assistant buyers who manually enter new product information prior to the new product's release date.

Based on company needs, you create a policy that requires each item to be set up by using four specific fields: cost group ID, sales model, base price model, and charges percentage. Currently you are manually verifying that each item has been defined before releasing the product.

You need to automate the process.

What should you do?

- A. Use Product Builder
- B. Use Mandatory Check Setup

- C. Use Product Rules
- D. Use Product Model

Answer: B

Explanation: Ref:

<https://community.dynamics.com/ax/b/dynamicsaxtipoftheday/archive/2014/04/29/set-up-mandatory-field-checks-for-products.aspx>

Question No : 5

You are using Microsoft Dynamics AX 2012 R3. You are setting up a new product hierarchy for your company's retail stores.

Which two actions should you perform before adding products to the hierarchy? Each correct answer presents part of the solution.

- A. Assign the retail product category type to the category hierarchy.
- B. Create a new retail catalog and assign a retail channel navigation hierarchy to this catalog.
- C. Assign a retail channel navigation hierarchy to the category hierarchy structure.
- D. Create the base category structure.

Answer: A,D

Explanation: Before you can add products and product attributes to the retail product hierarchy, you must create the base category structure, and then assign a category type to the category hierarchy

Ref: <http://technet.microsoft.com/en-us/library/hh580593.aspx>

Question No : 6


Your store operates from 8:00AM until 3:00AM the next day. You post a single statement at the end of your business day. You need to set up your retail store in Microsoft Dynamics

AX 2012 R3 so the business day extends over two calendar days. Which two settings should you apply? Each correct answer presents part of the solution.

- A. Closing method
- B. Statement method
- C. End of business day
- D. Post as business day

Answer: C,D

Explanation:

 If your store operating hours extended past midnight, you can post statements based on the end of the business day instead of the end of the calendar day.

In the Stores form, on the Statement/closing FastTab, in the End of business day field, enter the time that the last transaction must be recorded to be included in the business day's statement. Select the Post as business day check box to post the transactions within the same business day. When the statement is posted, transactions that are recorded within the same business day can be included on the same sales order, even if they occur before and after midnight.

Ref: <http://technet.microsoft.com/en-us/library/hh597240.aspx>

Question No : 7

You are using Microsoft Dynamics AX 2012 R3 to set up a new category hierarchy.

You need to create a category hierarchy type that can be used for your Microsoft Dynamics AX e-commerce store product catalog.

Which category type should you select?

- A. Supplemental retail hierarchy
- B. Retail vendor product hierarchy
- C. Retail channel navigation hierarchy
- D. Retail product hierarchy

Answer: C

Explanation: Ref: <http://technet.microsoft.com/en-us/library/hh597132.aspx>

Question No : 8

You are using Microsoft Dynamics AX 2012 R3. You create an organizational hierarchy that groups retail stores by region.

You want to use this hierarchy in the setup and management of your retail store operations within Microsoft Dynamics AX 2012 R3.

Which two hierarchy purposes should you assign to this organizational hierarchy? Each correct answer presents part of the solution.

- A. Retail Reporting
- B. Centralized Payments
- C. Security
- D. Retail Assortment

Answer: A,D

Question No : 9

You are setting up an Async Server.

You need to create a profile for the Async Server in the Retail Headquarters component of Microsoft Dynamics AX 2012 R3.

Which two configurations should you specify in the profile? Each correct answer presents part of the solution.

- A. Working folders used for Commerce Data Exchange
- B. Distribution locations used for retail databases
- C. How frequently the Async Server client uploads data
- D. How frequently the Async Server client checks for data packages that are ready to be downloaded

Answer: C,D

Explanation: Ref: <http://technet.microsoft.com/en-us/library/dn621048.aspx>

Question No : 10

You are setting up a new Enterprise point of sale (ePOS) register that will be used in an existing retail channel.

You need to configure the minimum required fields on the POS registers form to define the new ePOS register.

Which three settings should you configure? Each correct answer presents part of the solution.

- A. Screen layout
- B. Customer display text
- C. Visual profile
- D. Hardware profile
- E. Functionality profile

Answer: A,C,D

Question No : 11

You are a catalog manager. You are setting up a new spring 2014 catalog in Microsoft Dynamics AX 2012 R3.

When orders are taken from the new catalog in your call center, you want to be able to easily identify the orders as being associated to this catalog.

What are you required to define within your catalog setup in Microsoft Dynamics AX 2012 R3 that can be used in the call center to link the orders to the new catalog?

- A. Origin code
- B. Source code
- C. Hold code
- D. Category code

Answer: B

Question No : 12

You are setting up gift cards for a multi-company configuration of Microsoft Dynamics AX 2012 R3. You need to define a company in the gift card company parameter in the Retail Parameters setup form.

Which type of company should you select for this parameter?

- A. Posting
- B. Liability
- C. Retail
- D. Distribution

Answer: B

Question No : 13

You are the distribution manager for a company. You use Microsoft Dynamics AX 2012 R3. You are setting up cross-docking functions for planned purchase orders.

Which two items should you configure? Each correct answer presents part of the solution.

- A. Date intervals
- B. Product packages
- C. Replenishment rules
- D. Service categories

Answer: C,D

Explanation: Ref: <http://technet.microsoft.com/EN-US/library/hh580575.aspx>
<http://technet.microsoft.com/EN-US/library/hh597176.aspx>

Question No : 14

You are designing an end-of-day statement for a retailer. The retailer wants one payment line listed for each Enterprise point of sale (ePOS) register and for each staff member's shift during the business day.

You need to specify a Statement Method.

Which Statement Method should you specify?

- A. Declaration
- B. Shift
- C. Staff
- D. Closing

Answer: B

Question No : 15

You are performing a sales audit.

You need to use Microsoft Dynamics AX 2012 R3 to verify by payment method if your store had any out-of-balance bookings for the previous night's sales.

Which retail inquiry should you use?

- A. Retail Store Transactions
- B. Retail Sales
- C. Posted Statements
- D. Invoice Journal

Answer: A

Question No : 16

You are labeling retail products. A display has various sizes of pants.

You need to use Microsoft Dynamics AX 2012 R3 Retail to create a label that is neither

size nor color specific.

Which type of label should you choose?

- A. Pallet label
- B. Location label
- C. Shelf label
- D. Product label

Answer: C

Explanation: Ref: <http://technet.microsoft.com/en-us/library/hh580643.aspx>

Question No : 17

You are setting up a new store channel in Microsoft Dynamics AX 2012 R3.

You need to define the following receipt numbers sequence format:

[Store Number] [Terminal Number] [7 Digits] ["A"].

Which form should you use?

- A. Functionality Profile form
- B. Receipt Profile form
- C. Number Sequence form
- D. Receipt Layout form

Answer: A

Question No : 18

You are the distribution manager for your company. You use Microsoft Dynamics AX 2012 R3.

You are setting up replenishment rules for your warehouses attached to the retail channels.

What should be set up in order to allocate quantities by the replenishment rule?

- A. weight
- B. quantity
- C. warehouse
- D. percentage

Answer: A

Question No : 19

You want to set up and schedule retail distribution for incremental updates of new products in Microsoft Dynamics AX 2012 R3 Retail.

You need this data to replicate periodically to the Enterprise point of sale (ePOS) register.

Which two forms should you use? Each correct answer presents part of the solution.

- A. Channel data group
- B. Channel database
- C. Process assortment
- D. Distribution schedule

Answer: A,D

Question No : 20

You are a system administrator for your company.

Your company is launching its first online store. You have completed the store configuration in Microsoft Dynamics AX 2012 R3.

You need to publish the default configurations of your online store channel to Microsoft SharePoint.

Which job should you run to ensure the channel is published to SharePoint?

- A. Offline database configuration
- B. Catalog
- C. Channel configuration
- D. Global configuration

Answer: C

Question No : 21

Your company headquarters initiates a Stock Count.

You need to review the request.

In which Enterprise Portal site page should you look?

- A. Procurement
- B. Sales
- C. Retail
- D. Vendor Portal

Answer: C

Explanation: Ref: <http://technet.microsoft.com/en-us/library/hh352241.aspx>

Question No : 22

You are creating a kit.

You want to allow the buyer to choose from three different options for one of the base items in the kit.

What should you do?

- A. Make the options components of the kit
- B. Define substitute components

- C. Define product attributes
- D. Link a dimension group to the product kit

Answer: B

Explanation: Ref: <http://technet.microsoft.com/en-us/library/dn497848.aspx>

Question No : 23

Your company policy requires you to post one statement per day for your retail stores.

You want to monitor the real-time inventory on the Enterprise point of sale (ePOS) register throughout your business day.

Which two batch jobs should you schedule? Each correct answer presents part of the solution.

- A. Channel transactions
- B. Post statement
- C. Channel configuration
- D. Post inventory

Answer: B,D

Question No : 24

You are recording deliveries for the day. You are using the Enterprise Portal for Microsoft Dynamics AX 2012 R3.

Which two types of orders should you use? Each correct answer presents part of the solution.

- A. Incoming Transfer Order
- B. Purchase Order
- C. Outgoing Transfer Orders
- D. Sales Order

Answer: A,B

Explanation: Ref: <http://technet.microsoft.com/en-us/library/hh352234.aspx>

Question No : 25

Your company is creating a new program for your customers. The new program allows customers to join a book club, which automatically ships a new book every 90 days to the customer for the next 3 years.

To encourage customers to join this fee-based program, you want to offer them the ability to pay for their first book in three installments.

Which three actions should you perform? Each correct answer presents part of the solution.

- A. Configure recurring free text invoices.
- B. Configure sales order of order type subscription.
- C. Configure continuity products.
- D. Configure payment schedules.
- E. Configure continuity program.

Answer: C,D,E

Explanation: Ref: <http://technet.microsoft.com/en-us/library/dn497801.aspx>

Question No : 26

You are a system administrator for a company.

You need to use the Enterprise Portal for Microsoft Dynamics AX 2012 R3 Retail to review the on-hand inventory of various popular items. Which page should you use?

- A. Stock Counts

- B. Products by Category
- C. Released Products by Category
- D. Retail Product List




Answer: D

Explanation: Ref: <http://technet.microsoft.com/EN-US/library/hh672164.aspx>

Question No : 27

You are using the Screen Layout Designer to develop an Enterprise point of sale (ePOS) for a client.

The client has the following requirements:

-  The current customer needs to be shown on the screen.
-  Each item needs to be shown as it is added to the Retail transaction.
-  A total at the bottom of the screen needs to display.

Which three elements should you add to the main layout? Each correct answer presents part of the solution.

- A. Totals
- B. Receipt
- C. Product grid
- D. Transaction grid
- E. Customer

Answer: A,B,E

Explanation: Ref: <http://technet.microsoft.com/EN-US/library/hh597301.aspx>

Question No : 28

You are using Microsoft Dynamics AX 2012 R3.

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